



Zettabyte Storage
Storage Solved

Zettabyte™ Authorized Reseller Program *Reseller Application*

Thank you for your interest in Zettabyte's Authorized Reseller Program. We look forward to a partnership with you to take advantage of the growing market for Zettabyte's new generation of storage and backup systems offering secure, transparent and automated data backups to small and mid-sized businesses. Zettabyte will use the information in this form to help us in our initial discussions with your company and in finalizing the set-up of your relationship as a Zettabyte Authorized Reseller. A Zettabyte representative will contact you for these discussions upon receipt of this Reseller Application form. A standard Zettabyte Authorized Reseller Agreement will be sent to you for your review and signature as a step in establishing our partnership.

Please provide the following information on your business

Company Contact Information	
Company Name	
Address	
Address	
City	
State/Province	
Postal Code	
Country	
Phone	
Fax	
Web Site URL	
State/Country Where Registered as Reseller	
Resale License Number	

Company Corporate Information	
Legal Structure of Company (Corporation, LLC, LTD, other)	
Date Founded	
Last 12 Months Revenue Total	
Number of Total Employees in Company	
Number Who are Salespeople	
Number Who are Technical People	



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Company Personnel Information	
CEO/President	
Phone	
Email	
CFO/Purchasing	
Phone	
Email	
Sales Manager	
Phone	
Email	
Technical Manager	
Phone	
Email	

How Do You Focus Your Business (Rank by Importance)	
Specialize on Specific Technology	
Specialize on Specific Customers	
Specialize on Specific Geography	

Revenue Structure Breakdown (Total should be 100%)	
Product Revenue as % of Total Revenue	
Services Revenue as % of Total Revenue	
Support Revenue as % of Total Revenue	

Market Focus (Rank Your Core Customers in Order of Importance, 1 as Highest)					
Education		Enterprise		Financial	
Government/Military		Manufacturing		Medical	
Retail		Telecom		Transportation	
Professional Services		Consumer		Other	

Your Existing Reseller Relationships (Companies, Products)	



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Application Authorization

Application Date	
Name of Person Completing Form	
Title	
Signature	
Phone	
Email	

Next Step: Application Submission and Information Requests

Please submit your Reseller Application to:

Zettabyte Storage
Attention: **Zettabyte Reseller Manager**
Fax: 1-805-736-8791
sales@zettabytestorage.com

General information inquiries regarding Zettabyte Storage and its Zettabits Pro™ products or the Zettabyte Authorized Reseller Program can be made to Zettabyte at sales@zettabytestorage.com.